

Conservation Potential Update 2021 IRP Public Input Meeting – Technical Workshop August 28, 2020





Agenda

August 28, 2020

- Introductions
- 2021 CPA Process Review
- Energy Efficiency Potential Draft Results
- Demand Response Potential Draft Results
- Wrap-Up/ Next Steps



2021 CPA Process Review





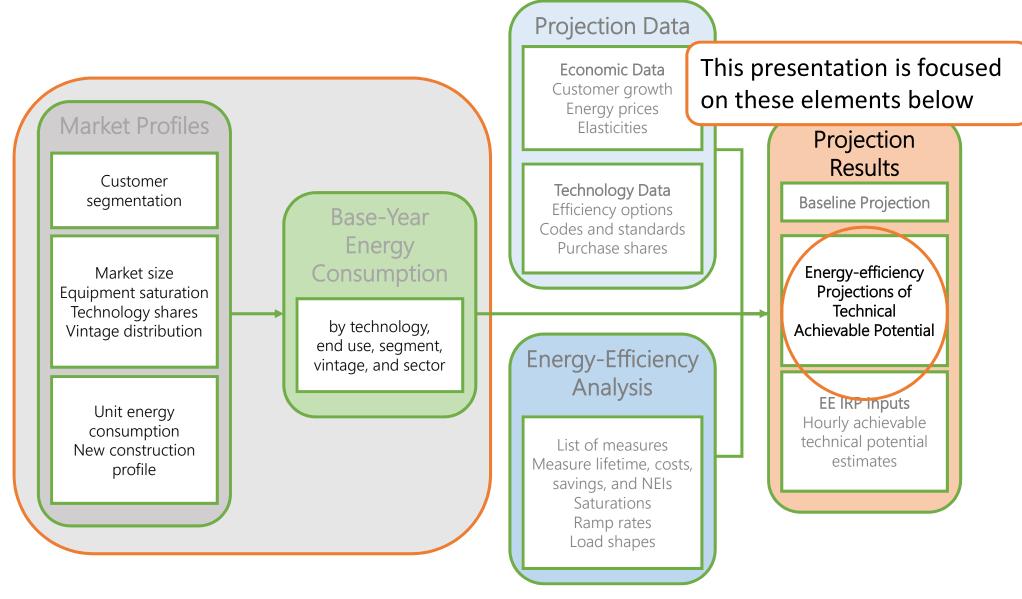
CPA Stakeholder Process To-Date



- December 2019: <u>Draft CPA Work Plan</u> provided to stakeholders for review and comment
- January 2020: <u>CPA Workshop #1</u>. CPA overview and planned changes from 2019 CPA.
 - Study methodology
 - EE source data hierarchy
- February 2020: Draft Resource List, CPA Workshop #2.
 - Major measures identification
 - Baseline development, regional and state variation
 - Savings and cost variation drivers
- April 2020: Draft Measure List, CPA Workshop #3.
 - Technical drivers of differences between states
 - Load and potential differences
 - Market profiles, incentive and administrative costs posted
- August 2020: Presentation of Draft Results



CPA Methodology (Except OR)





Energy Efficiency Draft Results





2021 CPA Analysis Themes



CPA Forecasting is Dynamic	 CPA forecasting is dynamic and markets change quickly Analysis every two years to capture these changes
Lighting Changes	 LED adoption has been significant since the last CPA EISA 2020 & Market baseline assumptions
Ramp Rates	 Refresh of ramp rates to NWPCC 2021 Plan assumptions Adjusted ramp rates by state based on participation analysis
State Specificity	 Regional measure and market data sourcing State specific codes, standards and lighting assumptions





Energy Efficiency Drivers of Change

Key Changes Relative to the 2019 CPA

Change Area	Detail					
	RMP and PP specific measure* and market data sourcing					
	Updated residential survey and load forecast data by state					
State-Specific Adjustments	Major market profile data sourcing overhaul					
	Codes & Standards					
	Ramp Rates – Refreshed to 2021 Plan and participation analysis results					
	Treatment of equipment measures for technical potential					
	Max achievability (some measures above 85%)					
Forecasting Methodology	No Streetlighting Model – market is transformed in the Load Forecast					
	Residential Low Income segments added for WA					
	Lighting savings methods (market baseline and EISA)					
	Other updated secondary sources (AEO purchase shares and trends)					
Other	New emerging technologies (higher SEER AC, more HP Dryer options)					
Other	Applicability and Saturation Sourcing Updates (RBSA II, CBSA, 2021 Plan)					
	Incremental HERs for all states, including OR***					

* State-specific measure adjustments are for weather-dependent and major measures only

** Ramp Rates were refreshed based on the 2021 Power Plan then adjusted based on the Participation Analysis *** Incremental HERs to existing program savings are still being finalized and will be included in the final results



State Specific Adjustments

- Region Specific Measure Sour
- Updated load research and su PacifiCorp
- WA: Residential Low Income r पार्ट
- Codes and Standards:
 - WA: Adheres to HB1444
 - CA: Title 24
 - Federal Codes & Standards incl
- Oregon results will change with savings before final results in Uctoper

State Sp	State Specific Measure Sourcing									
WA & ID	1) 2) 3) 4)	RTF UES Measures 2021 Power Plan Idaho Power TRM Other								
UT & WY	1) 2) 3) 4)	Rocky Mt. Power Measures* Xcel Energy CO TRM RTF with Adjustments ⁺ Other								
CA	1) 2) 3) 4)	Non-DEER Workpapers DEER RTF with Adjustments ⁺ Other								
OR	1) 2) 3) 4)	ETO Measure Approval Documents RTF UES Measures 2021 Plan Other								
JCTO	ber									

Lighting Baselines and EISA 2020 by State

- The 2019 CPA utilized a frozen efficiency baseline and accounted for impacts of the EISA 2020 45 lumen/Watt Backstop Provision
- Since that time:
 - US DOE rolled back the 2020 backstop provision
 - Washington HB 1444 codified the 45 lm/W standard for bulbs sold in the state
 - California lighting measures were aligned to the approved statewide work papers in DEER.
- The 2021 CPA incorporates current state-specific standards and requirements for screw-in lighting standards and RTF market baselines where applicable

State	Lighting Baseline Condition Modeled	EISA 2020 Standard Included?
California	100% LED Baseline	In 2019
Idaho	RTF Market Baseline	Not Included
Utah	2018 Frozen Baseline	Not Included
Washington	RTF Market Baseline	In 2020
Wyoming	2018 Frozen Baseline	Not Included
11 Oregon	RTF Market Baseline	Not Included

Commercial Lighting Differences by State

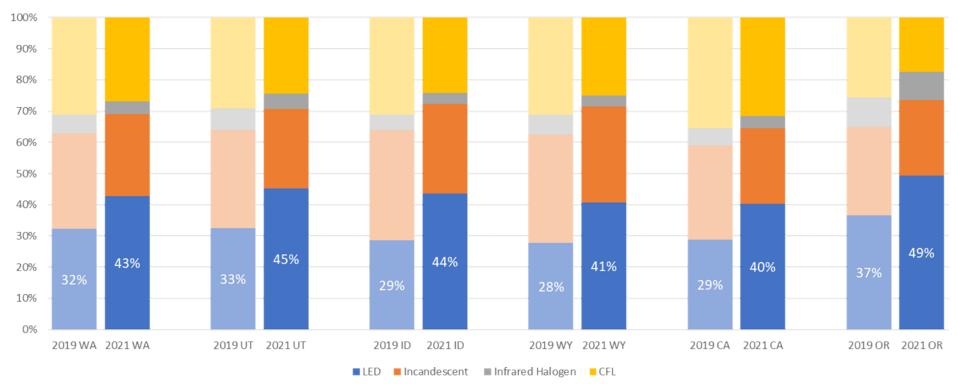
- Commercial LPDs were updated to better align with 2021 Power Plan LPDs and be as regionally specific as possible
 - WA, CA & OR utilized the 2021 Plan LPDs outright
 - OR utilized the 7th plan baseline with saturation adjustments in the 2019 CPA
 - UT and ID utilize an average of CBSA 2014 and 2021 Plan About 15% higher
 - WY utilizes CBSA 2014 outright About 30% higher

CPA Year	State	Large Office	Small Retail	Warehouse	School	Lodging	Misc.
2019 CPA Baseline LPD	All States (ex. OR)	1,399	1,193	772	988	993	885
	California	801	872	454	771	552	693
	% Difference	-43%	-27%	-41%	-22%	-44%	-22%
	Idaho	901	1,006	541	846	677	776
	% Difference	-36%	-16%	-30%	-14%	-32%	-12%
2021 CPA Baseline LPD	Utah	901	1,006	541	846	677	693
2021 CPA Baseline LPD	% Difference	-36%	-16%	-30%	-14%	-32%	-22%
	Washington	801	872	454	771	552	693
	% Difference	-43%	-27%	-41%	-22%	-44%	-22%
	Wyoming	1,002	1,140	629	921	801	859
	% Difference	-28%	-4%	-18%	-7%	-19%	-3%
	2019 CPA Baseline	970	1,016	495	885	736	855
Oregon	2021 CPA Baseline	801	872	454	771	552	693
	% Difference	-17%	-14%	-8%	-13%	-25%	-19%

Commercial Lighting Baseline LPD Comparison by State (Watts/1000 SqFt)

And LED Residential Lighting Shares are Increasing

 PacifiCorp residential customer surveys suggested a 10-15% increase in LED saturation over the past two years



Residential LED Saturation by State

Source: Internal PacifiCorp Survey Data



Forecasting Methodology Changes

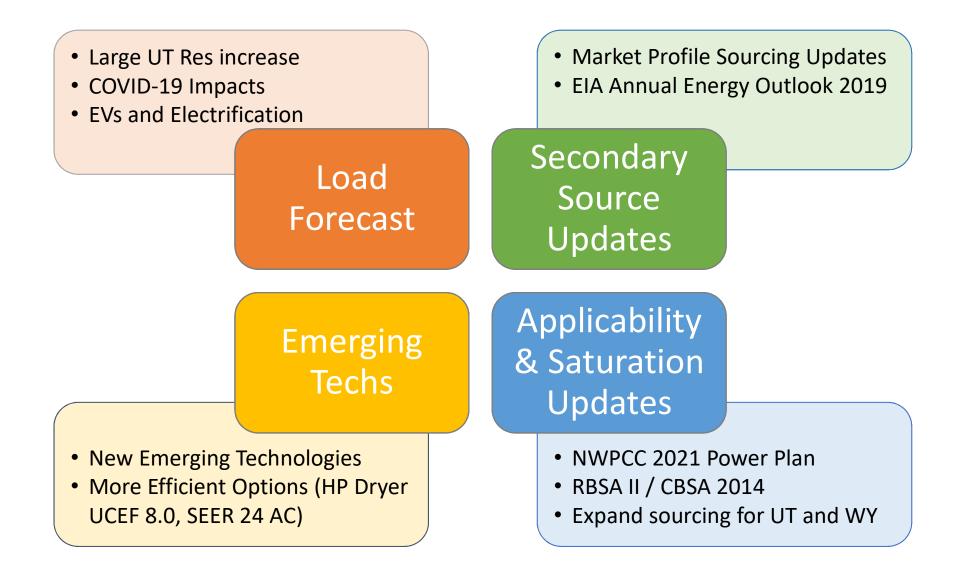
- C&I Lighting
 - Updated stock turnover model to force more turnover in early years
 - Accounts for the fact that retrofits of additional fixtures often happen when fixtures burn out.
 - Aligns with DOE SSL Methodology
- Max Achievability
 - NWPCC 2021 Plan allows some measures max achievability to reach up to 100% of technical potential
 - 7th Power Plan and 2019 CPA had a max achievability of 85%
 - AEG has aligned assumptions with the 2021 Plan and measures such as lighting reach greater than 85%
 - Oregon follows this methodology as well
- No Streetlighting model in this CPA
 - Market becomes 100% LED in the Load Forecast
 - Transformation happens quickly for most states (by 2030)

Measures examples over 85% Achievability:

- All Lighting
- Washers/Dryers
- Dishwashers
- Refrigerators/Freezers
- Circulation Pumps
- Thermostats
- C&I Fans

Other Notable CPA Changes







State-Level Administrative, Incentive & Participation Analysis Results

Administrative Cost Analysis



202	2021 CPA Administrative Cost as Percent of Incremental Customer Costs												
Program Year	UT	WA	CA	ID	WY	OR	Notes						
2014	17%	34%	54%	60%	49%	n/a							
2015	19%	34%	35%	36%	41%	n/a							
2016	19%	37%	48%	36%	27%	n/a							
2017	22%	45%	83%	44%	37%	n/a							
2018	24%	43%	67%	64%	43%	n/a							
5-year Average to Utilize	20%	38%	54%	46%	37%	28%	OR based on 2019 Program Data*						

201	2019 CPA Administrative Cost as Percent of Incremental Customer Costs												
Program Year	UT	WA	CA	ID	WY	OR	Notes						
2014	17%	34%	54%	n/a	n/a	n/a	Excluded ID & WY as outliers in 2019 CPA						
2015	19%	34%	35%	36%	n/a	n/a	Excluded WY as outlier in 2019 CPA						
2016	19%	37%	48%	36%	27%	n/a							
Utlized 3-year average	18%	35%	44%	36%	27%	20%	OR utilized 7th Plan assump. in 2019 CPA						

2019 CPA to 2021 CPA Administrative Cost % of Customer Cost Comparison											
CPA Year UT WA CA ID WY OR Notes											
2019 CPA	18%	35%	44%	36%	27%	20%	ID & WY identified as outliers in some years				
2021 CPA	20%	38%	54%	46%	37%	28%	Include all years in 2021 CPA				
% Change from 2019 CPA	10%	10%	21%	27%	36%	40%					

* 2019 Program Data not available in time for analysis for all other states



Incentive Cost Analysis



- First time this analysis has been performed in the CPA process
- Affects UT and ID, which utilize the UCT as the primary costeffectiveness criterion, rather than TRC

2021 CPA Incentive Cost as Percent of Incremental Customer Costs											
Program Year	UT	WA	CA	ID	WY	Notes					
2014	41%	41%	33%	45%	35%						
2015	40%	42%	32%	41%	47%						
2016	33%	44%	29%	39%	28%						
2017	38%	39%	35%	44%	40%						
2018	37%	44%	38%	46%	52%						
5-year Average to Utilize	38%	42%	33%	43%	40%						

2019 CPA Incentive Cost as Percent of Incremental Customer Costs

This incentive analysis was not part of the 2019 CPA.

The 2019 CPA utilized 70% of customer incremental cost for all states and all measures except Non-Res Lighting, which utilized 50%.



Participation Analysis Overview



Utilized the 2017/2018 annual report cost-effectiveness workbooks at the measure level to estimate participation for all states except OR, which has its own participation calibration

Compared kWh savings from the annual to the 2019 CPA technical potential at the measure category level

Informs ramp rates and beginning saturations of potential – akin to Energy Trust's program forecast calibration, but looking at program history

Results for all states except OR were used to determine which Ramp Rate from the NWPCC 2021 Power Plan is most appropriate for the analysis. This did not create new Ramp Rates

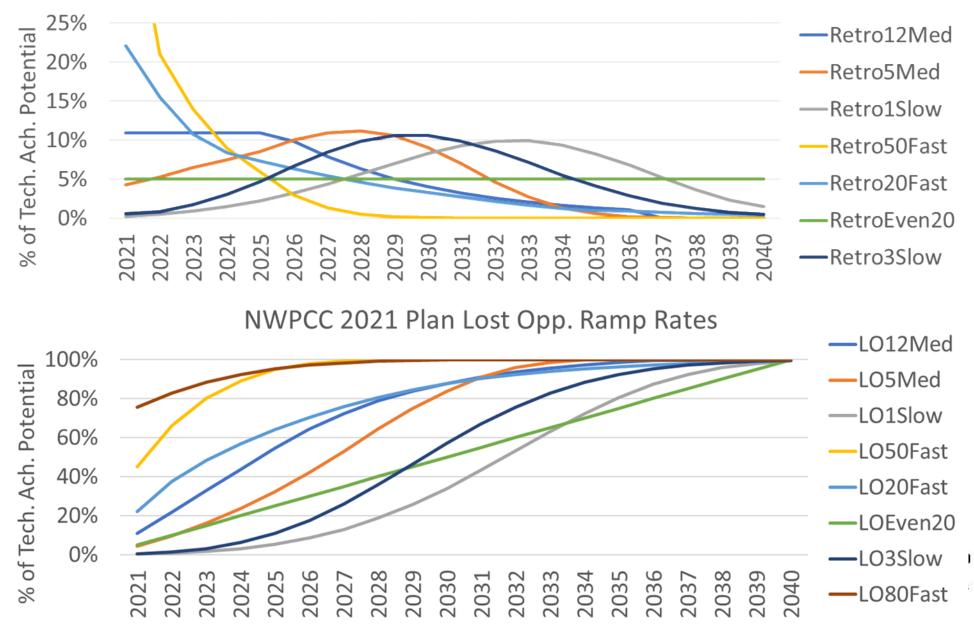
Several Ramp Rates were adjusted from the 2021 Power Plan base ramp rate based on the participation analysis (discussed on next slides)







NWPCC 2021 Plan Retrofit Ramp Rates





Sector(s)	Measure	Equipment or	2019 CPA Ramp	2021 Plan		Ramp Rate I	Jpdates Impleme	odates Implemented in 2021 CPA		
30000 (8)	Category	Non-Equip	Rate	Ramp Rate	CA	WA	UT	ID	WY	
Res	Appliances	Equipment	LO1Slow	L012Med	NA	LO1Slow	L01Slow	NA	LO1Slow	
		Non-								
Res	Building Shell	Equipment	Retro12Med	NA	Retro1Slow	Retro1Slow	Retro1Slow	Retro1Slow	Retro1Slow	
		Non-	Aerators Retro3Slow, SH				Aerator Retro3Slow, SH	Aerators Retro3Slow, SH		
Res	Energy Kits		Ret12Med	Retro3Med	Retro12Med	Retro12Med	Ret12Med	Ret12Med	Retro12Med	
			LO5Med CAC,	LO5Med CAC,					LO5Med CAC,	
Res	HVAC	Equipment	LO1Slow RAC	LO12Med RAC	LO5Med	LO12Med	LO12Med	L05Slow	LO12Med RAC	
									DHP to	
			Thermostat	Thermostat		Thermostats at	Tstat	Tstat	Retro3Slow, no	
		Non-	Retro5Med, DHP	Retro5Med, DHP		Retro5Med, DHP	Retro5Med, DHP	Retro5Med, DHP	Tstat mapped in	
Res	HVAC	Equipment	Retro3Slow	Retro5Med	Retro5Med	to Retro3Slow	Retro3Slow	Retro3Slow	program	
			LO12Med &							
Res	Lighting	Equipment	LO20 Fast	LO20Fast	LO50Fast	LO80Fast	LO80Fast	LO50Fast	LO50Fast	
	Water									
Res	Heating	Equipment	LO3Slow	LO5Med	LO3Slow	LO5Med	LO1Slow	L01Slow	L01Slow	
		Non-								
Res	Whole Home	Equipment	LOEven20	NA	-	LOEven20	LO20Even	LOEven20	NA	
		Non-								
Res	Electronics	Equipment	Retro3Slow	Retro3Slow	NA	NA	NA	Retro5Med	Retro5Med	

- Many residential categories were adjusted to faster ramp rates
 - Residential programs have already transitioned away from lighting
- NWPCC 2021 Plan Ramp Rates included for reference

Legend: Faster Ramp Slower Ramp No Change *compared to 2019 CPA Ramps



Commercial & Industrial Ramp Rate Adjustments by State

Sector(a)	Measure	Equipment	2019 CPA	2021 Plan		Ramp Rate	U <mark>pdates Imple</mark> m	ented in 2021 C	PA
Sector(s)	Category	or Non-Equip	Ramp Rate	Ramp Rate	СА	WA	UT	ID	WY
]	Building	Non-							
C&I :	Shell	Equipment	RetroEven20	Retro1Slow	NA	Retro1Slow	Retro1Slow	Retro1Slow	Retro1Slow
	Compressed		Retro5Med,	Retro5Med,		Retro3Slow,			
C&I	Air	Both	Retro12Med	Retro12Med	NA	Retro5Med	Retro3Slow	Retro5Med	Retro3Slow
1	Energy	Non-							
C&I	Management	Equipment	Retro12Med	Retro5Med	Retro5Med	Retro5Med	Retro12Med	Retro5Med	Retro5Med
]	Food Service		LO5Med,	LO3Slow,		LO3Slow,	LO5Med,		LO5Med,
C&I	Equipment	Equipment	LO12Med	L01Slow	NA	L01Slow	LO12Med	LO12Med	LO12Med
			LO5Med,	LO5Med,		LO5Med,	LO5Med,	LO5Med,	LO5Med,
C&I 1	HVAC	Equipment		L012Med	NA	LO12Med	LO20Fast	LO20Fast	LO20Fast
			RetroEven20,						
			Retro12Med,		Retro12Me				
		Non-	Retro3Slow,	Retro12Med,	d,				
C&I	HVAC	Equipment	Retro1Slow	Retro5Med	Retro5Med	Retro1Slow	Retro3Slow	Retro5Med	Retro3Slow
		Non-	Retro12Med		RetroEven2				
C&I	Irrigation	Equipment	mostly	RetroEven20	0	RetroEven20	RetroEven20	RetroEven20	RetroEven20
			LO20Fast/LO50						
C&I	Lighting	Equipment	Fast	LO80Fast	LO80Fast	LO80Fast	LO80Fast	LO80Fast	LO80Fast
		Non-							
C&I	Motors	Equipment	Retro12Med	Retro12Med	Retro5Med	Retro5Med	Retro12Med	Retro5Med	Retro12Med
	P ()					Retro5Med,			
C&I	Refrigeration	Roth	Retro12Med	Retro5Med	Retro3Slow	Retro12	Retro5Med	Retro3Slow	Retro3Slow

Faster Ramp

Slower Ramp

CPA Ramps

POWERING YOUR GREATNESS

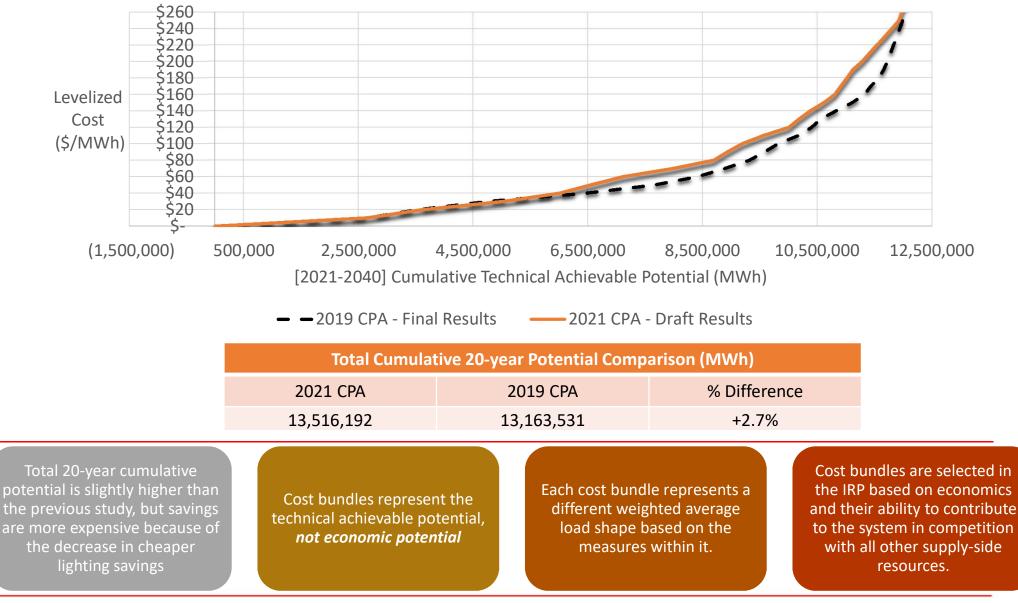
No Change or NA *compared to 2019

- Many Retrofit measures slowed compared to the 2019 Ramp Rates
- NWPCC 2021 Plan Ramp Rates included for reference



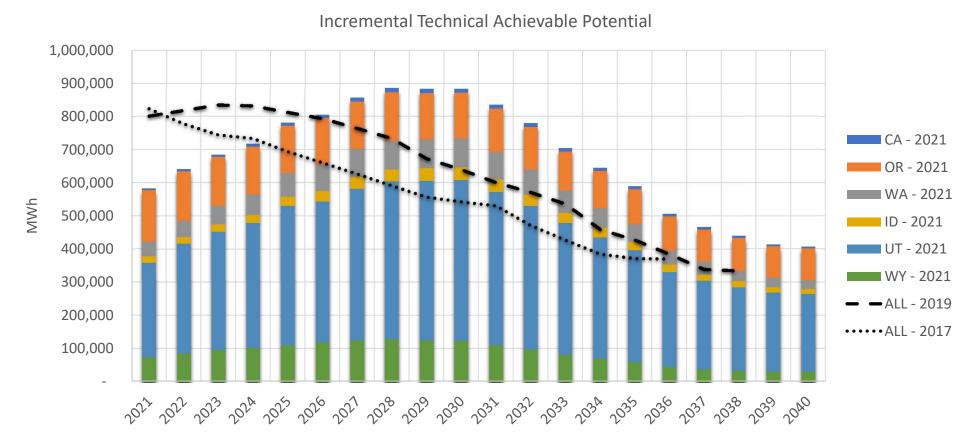
2021 CPA Results

Technical Achievable Potential Supply Curve Comparison (All States – Cumulative MWh)



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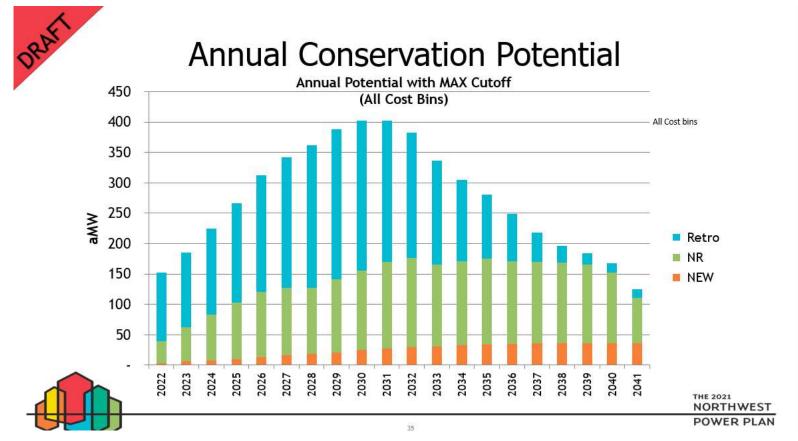
Technical Achievable Potential Comparison (All States - Incremental MWh)



- Incremental savings opportunities have been moved out in time
 - Lighting savings decreases and ramp rate adjustments
- LEDs have a large impact on early year savings opportunities compared to previous
 - Similar trend in NWPCC 2021 Plan (next slide)
- Graph illustrates the dynamic nature of energy efficiency and forecasting

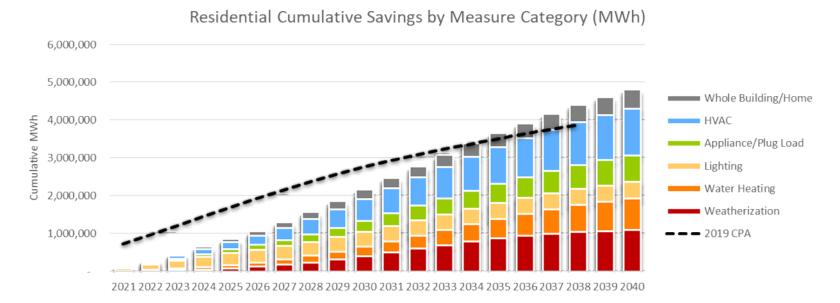
Comparison to NWPCC 2021 Power Plan Incremental MWh Tech. Ach. Results





- Similar overall shape to the PacifiCorp 2021 CPA Draft Results
- Curve is starts even lower due to lighting market baselines for all states, not just some states as in the PacifiCorp 2021 CPA Draft Results
- Source: NWPCC https://nwcouncil.app.box.com/s/f7v6uhiw4k8qwp0c7ovzvrqom9o71hre

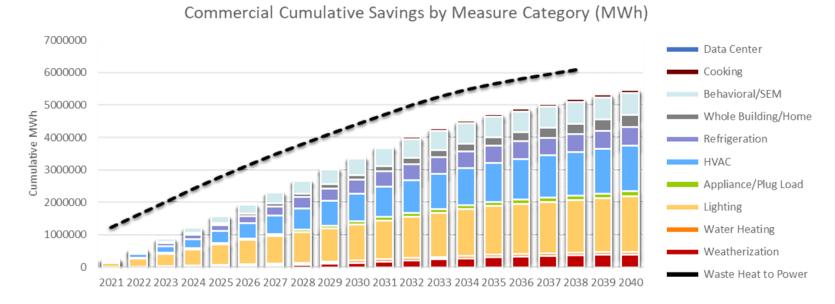
Residential Draft Results (All States)



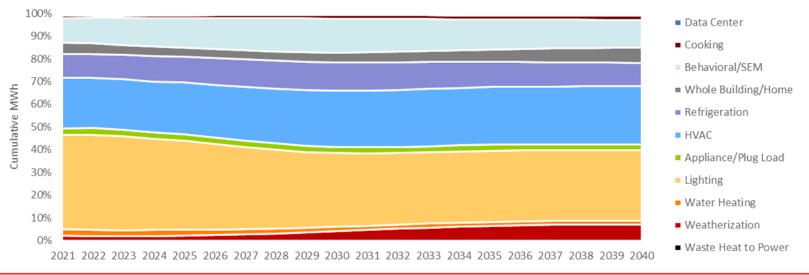
100% 90% 80% Whole Building/Home 70% Cumulative MWh HVAC 60% Appliance/Plug Load 50% Lighting 40% Water Heating 30% Weatherization 20% 10% 0% 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2040

Residential Cumulative Savings by Measure Category (% of Total)

Commercial Draft Results (All States)

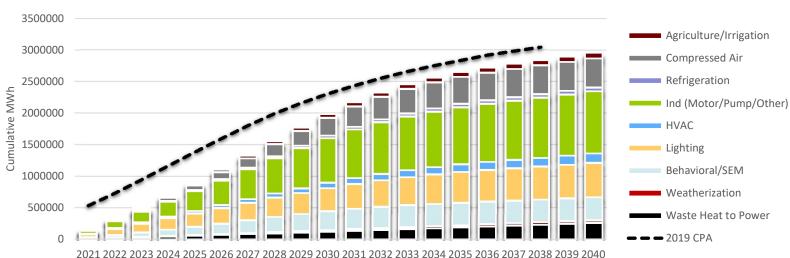


Commercial Cumulative Savings by Measure Category (% of Total)

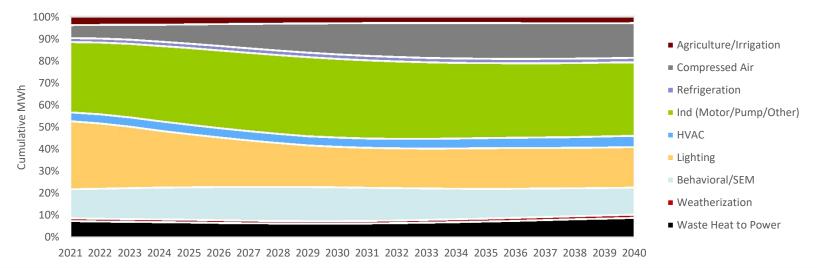


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Industrial Draft Results (All States)



Industrial Cumulative Savings by Measure Category (% of Total)

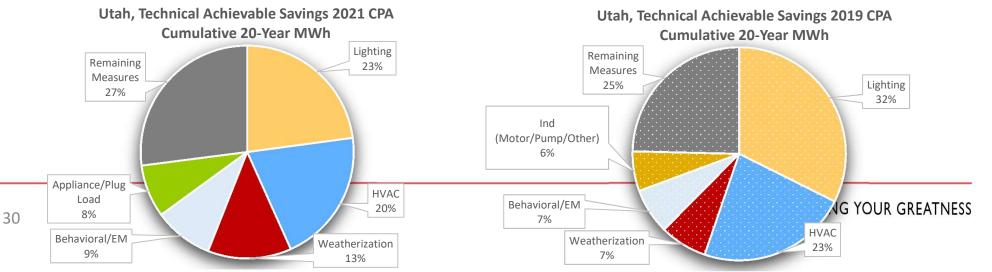


Industrial Cumulative Savings by Measure Category (MWh)

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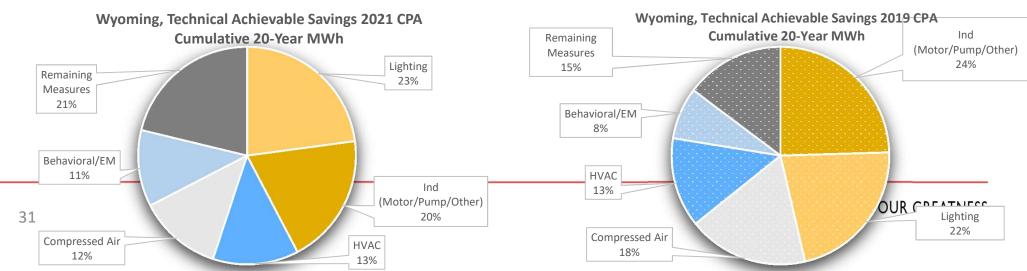
Utah - Top Measures (MWh)

2040 Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential	% of Total	2019 CPA 20 Year Cumulative Potential	% Change
1	Lighting	1,686,728	22.9%	1,955,444	-13.7%
2	HVAC	1,505,509	20.4%	1,382,225	8.9%
3	Weatherization	936,397	12.7%	432,601	116.5%
4	Behavioral/EM	662,245	9.0%	419,183	58.0%
5	Appliance/Plug Load	589,442	8.0%	273,043	115.9%
6	Water Heating	526,470	7.1%	329,590	59.7%
7	Whole Building/Home	362,607	4.9%	273,062	32.8%
8	Refrigeration	316,864	4.3%	143,810	120.3%
9	Ind (Motor/Pump/Other)	310,137	4.2%	363,476	-14.7%
10	Waste Heat to Power	206,937	2.8%	150,698	37.3%
11	Compressed Air	128,913	1.7%	162,429	-20.6%
12	Cooking	63,523	0.9%	99,210	-36.0%
13	Data Center	52,776	0.7%	23,884	121.0%
14	Agriculture/Irrigation	25,806	0.3%	32,277	-20.0%
	Total	7,374,352	100.0%	6,040,931	22.1%



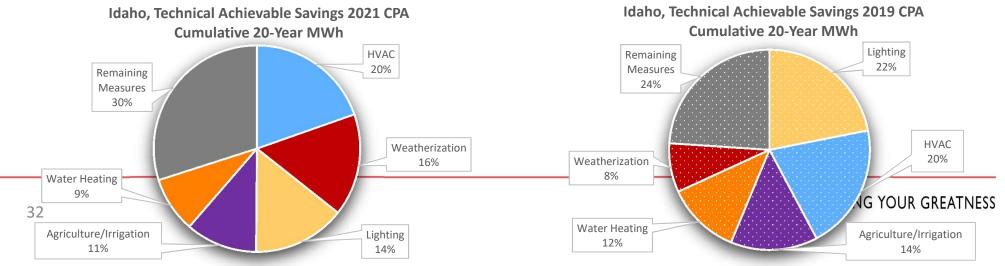
Wyoming - Top Measures (MWh)

Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential	% of Total	2019 CPA 20 Year Cumulative Potential	% Change
1	Lighting	385,020	22.9%	379 <i>,</i> 848	1.4%
2	Ind (Motor/Pump/Other)	327,392	19.4%	426,479	-23.2%
3	HVAC	214,536	12.7%	231,657	-7.4%
4	Compressed Air	207,772	12.3%	310,768	-33.1%
5	Behavioral/EM	191,406	11.4%	133,840	43.0%
6	Weatherization	110,122	6.5%	52,190	111.0%
7	Appliance/Plug Load	61,657	3.7%	33,096	86.3%
8	Water Heating	56,008	3.3%	70,293	-20.3%
9	Refrigeration	49,271	2.9%	27,770	77.4%
10	Waste Heat to Power	33,973	2.0%	27,515	23.5%
11	Whole Building/Home	33,481	2.0%	25,765	29.9%
12	Cooking	8,531	0.5%	14,440	-40.9%
13	Agriculture/Irrigation	4,180	0.2%	5,029	-16.9%
14	Data Center	13	0.0%	310	-95.8%
	Total	1,683,363	100.0%	1,739,002	-3.2%



Idaho - Top Measures (MWh)

Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential		2019 CPA 20 Year Cumulative Potential	% Change
1	HVAC	105,876	19.6%	105,157	0.7%
2	Weatherization	86,446	16.0%	40,902	111.4%
3	Lighting	78,111	14.5%	113,223	-31.0%
4	Agriculture/Irrigation	60,553	11.2%	72,579	-16.6%
5	Water Heating	46,910	8.7%	61,458	-23.7%
6	Appliance/Plug Load	38,975	7.2%	22,386	74.1%
7	Behavioral/EM	35,602	6.6%	28,369	25.5%
8	Whole Building/Home	28,480	5.3%	21,696	31.3%
9	Refrigeration	24,182	4.5%	12,944	<mark>86.8%</mark>
10	Compressed Air	14,681	2.7%	8,808	66.7%
11	Ind (Motor/Pump/Other)	13,585	2.5%	17,625	-22.9%
12	Cooking	3,380	0.6%	8,862	-61.9%
13	Waste Heat to Power	2,642	0.5%	2,984	-11.5%
14	Data Center	31	0.0%	155	-80.2%
	Total	539,454	100.0%	517,148	4.3%

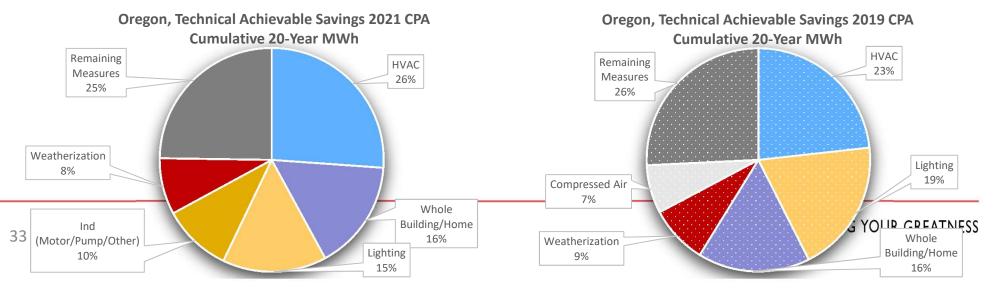


Oregon - Top Measures (MWh)

2040 Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential	% of Total	2019 CPA 20 Year Cumulative Potential	% Change
1	HVAC	660,002	26.1%	823,842	-19.9%
2	Whole Building/Home	402,684	15.9%	575,256	-30.0%
3	Lighting	379,532	15.0%	684,512	-44.6%
4	Ind (Motor/Pump/Other)	252,156	10.0%	246,802	2.2%
5	Weatherization	205,695	8.1%	299,495	-31.3%
6	Water Heating	157,208	6.2%	243,458	-35.4%
7	Behavioral/SEM	130,754	5.2%	110,903	17.9%
8	Refrigeration	89,846	3.6%	59,378	51.3%
9	Agriculture/Irrigation	85,981	3.4%	46,774	83.8%
10	Appliance/Plug Load	79,676	3.2%	183,412	-56.6%
11	Compressed Air	64,384	2.5%	248,007	-74.0%
12	Cooking	17,819	0.7%	22,489	-20.8%
	Total	2,525,737	100.0%	3,544,327	-28.7%

*The 2019 CPA included a large project adder every year, which accounted for 5% of OR's cumulative savings in 2019 - The large project adder has been removed from the forecast in 2021 CPA

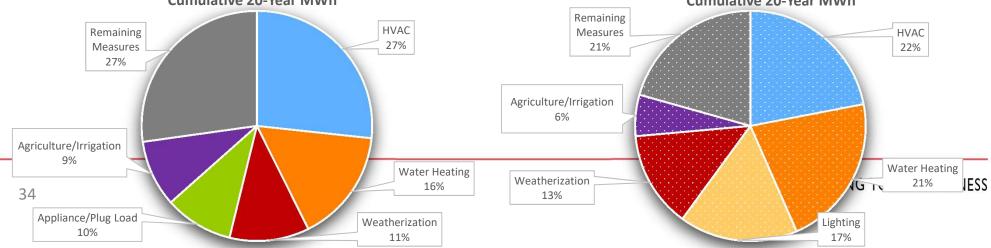
** Oregon's numbers will change with updated budget forecasts currently under development before final results to input into the IRP



California - Top Measures (MWh)

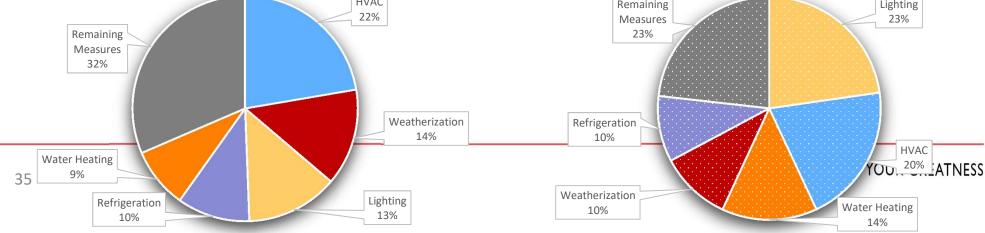
Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential % of		2019 CPA 20 Year Cumulative Potential	% Change
1	HVAC	48,975	26.7%	46,449	5.4%
2	Water Heating	29,215	15.9%	45,388	-35.6%
3	Weatherization	20,506	11.2%	28,600	-28.3%
4	Appliance/Plug Load	17,620	9.6%	11,461	53.7%
5	Agriculture/Irrigation	17,145	9.4%	12,285	39.6%
6	Refrigeration	15,206	8.3%	6,649	128.7%
7	Behavioral/EM	13,486	7.4%	10,145	32.9%
8	Lighting	7,892	4.3%	35,150	-77.5%
9	Whole Building/Home	5,470	3.0%	5,095	7.4%
10	Ind (Motor/Pump/Other)	2,778	1.5%	5,109	-45.6%
11	Cooking	2,297	1.3%	3,426	-33.0%
12	Compressed Air	1,779	1.0%	1,418	25.4%
13	Waste Heat to Power	996	0.5%	269	270.0%
14	Data Center	1	0.0%	52	-97.2%
	Total	183,366	100.0%	211,495	-13.3%

California, Technical Achievable Savings 2021 CPA Cumulative 20-Year MWh California, Technical Achievable Savings 2019 CPA Cumulative 20-Year MWh



Washington - Top Measures (MWh)

Rank	Measure Type	2021 CPA Draft: 20-Year Cumulative Potential	% of Total	2019 CPA 20 Year Cumulative Potential	% Change	
1	HVAC	269,983	22.3%	225,646	19.6%	
2	Weatherization	168,126	13.9%	114,776	46.5%	
3	Lighting	159,645	13.2%	252,504	-36.8%	
4	Refrigeration	126,416	10.4%	106,112	19.1%	
5	Water Heating	105,030	8.7%	153,662	-31.6%	
6	Behavioral/EM	89,917	7.4%	39,234	129.2%	
7	Ind (Motor/Pump/Other)	77,472	6.4%	65,967	17.4%	
8	Appliance/Plug Load	68,298	5.6%	41,874	63.1%	
9	Compressed Air	45,258	3.7%	24,047	88.2%	
10	Whole Building/Home	40,238	3.3%	29,738	35.3%	
11	Agriculture/Irrigation	31,848	2.6%	23,432	35.9%	
12	Waste Heat to Power	19,615	1.6%	14,777	32.7%	
13	Cooking	7,952	0.7%	18,484	-57.0%	
14	Data Center	124	0.0%	374	-66.8%	
	Total	1,209,920	100.0%	1,110,628	8.9%	
Washington, Technical Achievable Savings 2021 CPA Cumulative 20-Year MWh		-	Washington, Technical Achievable Savings 2019 CPA Cumulative 20-Year MWh			
Remainir Measure 32%			Remaining Measures 23%			



WA Low Income Results

- PacifiCorp requested AEG segment low income from standard income in WA in compliance with HB1444
- Low Income cutoff defined at 200% of the federal poverty level
- AEG adjusted baseline saturations from segmented residential survey data
- Analysis only completed for WA

Segment	2022 MWh	2025 MWh	2030 MWh	2040 MWh	% of 2040
Single Family	10,111	37,389	129,745	276,801	55.2%
Multi-Family	638	2,419	8,572	20,472	4.1%
Mobile Home	1,518	6,113	22,567	48,053	9.6%
Single Family - LI	3,213	11,995	41,425	87,330	17.4%
Multi-Family - LI	935	3,578	12,854	31,315	6.2%
Mobile Home - Ll	1,220	4,868	17,724	37,154	7.4%
Total	17,634	66,362	232,885	501,125	100.0%



Demand Response Draft Results







Demand Response Stakeholder Process

Stakeholder Process To-Date



- December 2019: <u>Draft CPA Work Plan</u> provided to stakeholders for review and comment
- January 2020: <u>CPA Workshop #1</u>. CPA overview and planned changes from 2019 CPA.
- February 2020: <u>Draft Resource List</u>, <u>CPA Workshop #2</u>. Defining demand measures:
 - Definitions
 - Evolving considerations
 - Research of impacts and costs
 - Resource Options
 - Consideration of customer-sited energy storage
- April 2020: <u>Draft Measure List</u>, <u>CPA Workshop #3</u>. Follow-up discussion on grid services and energy storage.
- August 2020: Presentation of Draft Potential Results

Key Changes Relative to the 2019 CPA

- New areas of focus based on recent PacifiCorp experience and stakeholder interest
 - Grid services view of DR; previously focused only on peak shaving
 - Control of pool pumps
 - Customer-sited energy storage
- Updates to AEG methodology:
 - Technology-based vs. program-based
 - Incorporates changes in equipment efficiency and adoption of enabling technology from energy efficiency forecast
 - Hourly potential estimation to allow flexibility in hours of interest
 - Assessment of impacts from short- and sustained-duration events
- Washington standard requiring new residential electric water heaters to include a modular DR communications port
- Development of the Northwest Power and Conservation Council's 2021 Power Plan, including demand response assumptions

DR Resources Assessed



State	Residential	Commercial	Industrial	Irrigation	New for
Central Cooling			V	Ingation	2021 CFA
Zonal Cooling	\checkmark				
Central Heating	\checkmark	\checkmark	\checkmark		
Connected Thermostats	\checkmark	\checkmark			
Connected Consumer Goods	\checkmark				
Water Heating	\checkmark	\checkmark			
Electric Vehicle Chargers	\checkmark				
Pool Pump	\checkmark	\checkmark			
Battery Energy Storage	\checkmark	\checkmark			√*
Interior Lighting Controls		\checkmark	\checkmark		√ **
Ventilation		\checkmark	\checkmark		√ **
Refrigeration		\checkmark			√ **
Thermal Energy Storage		\checkmark	\checkmark		√ **
Motors and Process			\checkmark		√**
Irrigation Pumps				\checkmark	

* Still under development

** Previously combined into "Third Party Contracts" program



Demand Response Assessment Methodology

Transition to Grid Services View of DR

- Previous CPAs have only assessed DR impacts during PacifiCorp's summer and winter system peak periods (Capacity & Energy)
- The 2021 CPA will assess DR's ability to provide value through events beyond peak shaving to align DR's capabilities with PacifiCorp's potential use cases.
- Demand response programs and technologies have been mapped to grid services based on their ability to meet the required performance characteristics of those services

Market Participation	Grid Services	DR Products	Advance Notice (mins)	Full Deployment (mins)	Duration (mins)	CPA Shed Duration
PAC BAA	Capacity & Energy	Capacity & Energy	55+	55+	60	Sustained
PAC BAA	Regulation	Regulation	<1-30	<30	<1-60	Short
EIM	Flexibility & Regulation	EIM Capacity & Energy	52.5	60	60+	Sustained
EIM	Flexibility & Regulation	EIM Capacity & Energy FMM	22.5	15	15+	Sustained
EIM	Flexibility & Regulation	EIM Capacity & Energy RTD	2.5	5	5+	Short
PAC BAA	Non-Spinning Reserves	Non-Spinning Reserves	10	10	60	Sustained
PAC BAA	Spinning Reserves	Spinning Reserves	<1	10	60	Sustained
PAC BAA	Frequency Response	Frequency Response	<1	<1	1	Short

Terminology and Key Sources



- **Total Market Size:** Number of applicable pieces of equipment (e.g., Utah residential central air conditioners), tied to energy efficiency forecast
- **Total Hourly Load:** Applicable load in any given hour of the year. Calculated as Total Market Size x average annual consumption, spread over hourly load shape
- Controllability: Percent of equipment controllable/eligible for DR, based on energy efficiency forecast and technology characteristics
- Sheddability: Fraction of controllable load that can be shed during a DR event
 - Some technologies have different factors for short vs. sustained duration events
 - Informed by LBNL California DR Potential Study, PacifiCorp program experience and draft 2021 Power Plan
- **Program Participation:** Percent of eligible customers assumed to participate
 - Informed by draft 2021 Power Plan and PacifiCorp program experience
- Participation Ramp Factor (Next Steps): Annual ramp rate as a % of market potential
 - Previous study assumed 2-year lag and 3-5 year ramp up period for new programs
 - To be informed by program experience, draft 2021 Power Plan assumptions, and IRP timing

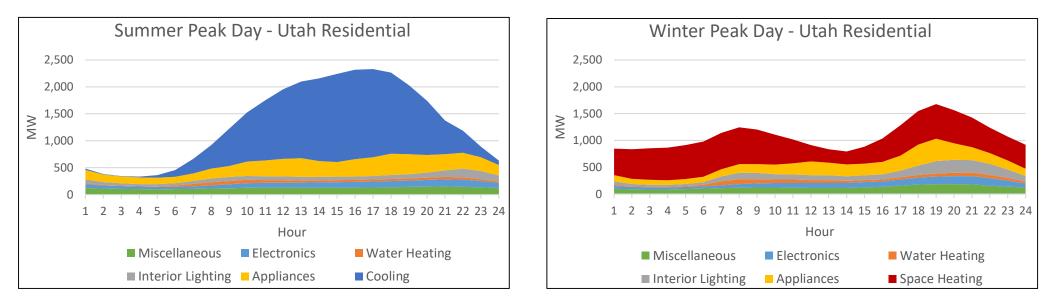
Assessing Customer-Sited Battery Energy Storage for Demand Response

- Modeling customer-sited battery energy storage as a demand response resource is new for the 2021 CPA
- This is a limited use case of energy storage, assessing the potential for PacifiCorp to discharge customer-sited batteries based on the types of events considered in the DR analysis
- Key assumptions in development to assess potential:
 - Program design: "Bring your own" program model, considering lease

Customer Generation Rate Structure	Traditional Net Metering	Time of Export Net Billing
Customer Storage Benefits	Resiliency, Demand Reduction (Non Res)	Maximize Energy Value, Resiliency, Demand Reduction (Non Res)
Installation Assumption for Customers with Solar	20 %	50 %
Program Participation	50-75 %	50-75 %
Capacity Available for Control	80%	50% (limited by customer demand)

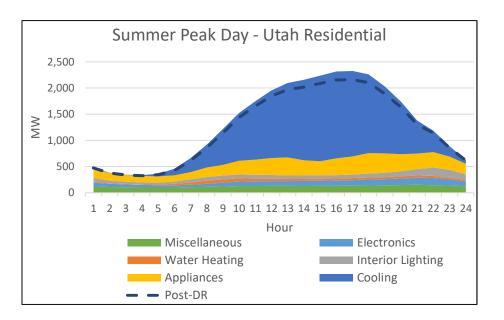
Process for Developing DR Potential

- Step 1. Identify Hourly Market Size by Technology
 - Use same forecast from energy efficiency analysis to identify total market size and associated annual consumption
 - Spread annual consumption over hourly 8760 load shapes to identify estimate load by technology in each hour of the year



Process for Developing DR Potential (Continued)

- Step 2. Calculate Potential Demand Reduction
 - Identify controllable equipment and apply shed rates (% reduction) to controllable load to identify resource size. Shed rates may vary by event duration
 - Apply participation rates (% of eligible load participating) to identify long-run market potential
 - Account for interaction between competing options to avoid double-counting
 - Apply ramp rates to account for time required to achieve maximum participation
- Step 3. Identify Impacts During Period(s) of Interest
 - Previous studies have only assessed impacts during peak periods, but the value of demand response is evolving
 - Net peak load
 - Grid services
 - Ability to call many short events instead of a few longer events



Developing Demand Response Resource Costs

- Unlike most energy efficiency programs, where costs are incurred up-front and savings persist over a period of time, demand response resources generally require upfront startup costs plus ongoing costs to continue to realize impacts.
- To account for this, demand response resource costs for IRP modeling are amortized over an assumed contract period
 - For the 2021 IRP, PacifiCorp plans to assume a 5-year amortization period to align with current procurement practices
- As in the 2019 CPA, resource costs for Pacific Power will be based on a Total Resource Cost perspective and Rocky Mountain Power will be based on a Utility Cost Test perspective. The difference is in the treatment of participant costs and incentives:
 - UCT: Count full incentive, exclude participant costs
 - TRC: Count participant costs (capital costs to participant + value of service lost + transaction costs), assumed to be a percentage of the incentive payment. California protocol default is 75% of incentive.
- Levelized costs are typically presented in \$/kW-year, but the available kW
 value can vary significantly based on the use case, as shown in results slides





Costs of demand response programs generally fall into three buckets. Examples:

One-Time Fixed Costs	One-Time Variable Costs	Ongoing Costs
Program Development Costs (\$/program)	Equipment Costs <i>(\$/participant)</i>	Administrative Costs (shared costs)
DR Management System (DRMS) (shared across programs)	Marketing Costs (\$/participant)	O&M (\$/participant)
	Incentives (\$/participant or \$/kW)	Incentives (\$/participant or \$/kW)

- In previous studies, certain costs have been shared across states (e.g., program development and administration costs could be shared across RMP or PP states)
- Utility DRMS costs have not been included in the past. Costs to control equipment have been included in vendor costs
- Incentives may be one-time and/or ongoing depending on the program design





Draft Potential Results

How to Interpret Potential Results



- Results represent the potential in the 20th year of the study time will be required to ramp up to full participation
- Impacts presented are during PacifiCorp's summer and winter system peaks and may not align with state, sector, or technology peaks
- Potential accounts for interaction between competing resources to avoid double counting (e.g., DLC of central AC and controllable thermostats)
- Potential includes impacts of existing PacifiCorp programs to be netted out when assessing new resource options within the IRP
- Potential for customer-sited energy storage is still to be added

Key Trends in Potential Relative to 2019 CPA

- Adoption of grid-enabled technologies create new opportunities for demand response
- Certain end uses and equipment can provide additional potential during short-duration events
- Water heating potential has increased, due to the emergence of gridinteractive equipment, new standards, and the modeling of a standalone control option
- Higher forecasted electric vehicle adoption has increased the potential for control of electric vehicle chargers



20-Year Potential Summary - Summer

	MW Impacts – Sustained Duration				
		Commercial and			% Peak
State	Residential	Industrial	Irrigation	Total	Reduction
UT	191	127	12	330	5%
ID	5	8	120	133	28%
WY	5	39	1	44	3%
OR	89	56	9	154	5%
WA	24	19	3	46	5%
CA	3	2	2	7	6%
System	318	252	146	715	6%
2019 CPA	359	325	211	896	
		MW Impacts – Short	-Duration		
		Commercial and			% Peak
State	Residential	Industrial	Irrigation	Total	Reduction
UT	395	141	12	548	9%
ID	9	9	120	139	29%
WY	9	33	1	43	3%
OR	159	62	9	229	8%
WA	44	20	3	67	7%
CA	5	3	2	10	7%
System	622	268	146	1,035	9%

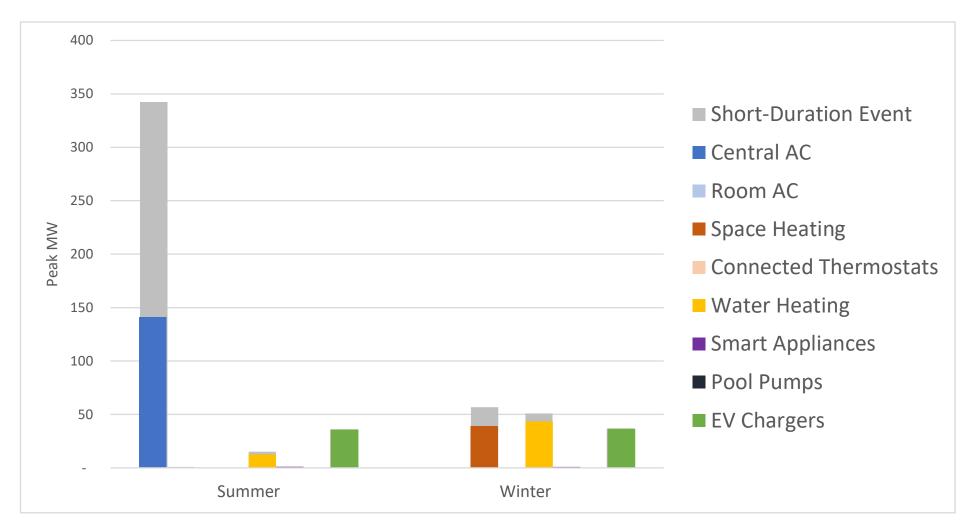


20-Year Potential Summary - Winter

	MW Impacts – Sustained Duration				
State	Residential	Commercial and Industrial	Irrigation	Total	% Peak Reduction
UT	120	99	0	219	5%
ID	9	6	0	15	4%
WY	9	36	0	44	3%
OR	107	50	0	157	5%
WA	30	16	0	46	5%
CA	7	2	0	8	5%
System	283	207	0	490	5%
2019 CPA	286	173	0	459	
		MW Impacts – Short	-Duration		
		Commercial and			% Peak
State	Residential	Industrial	Irrigation	Total	Reduction
UT	145	98	0	243	5%
ID	12	6	0	18	5%
WY	11	28	0	40	3%
OR	167	51	0	218	6%
WA	38	15	0	53	5%
CA	8	2	0	10	6%
System	382	200	0	583	5%



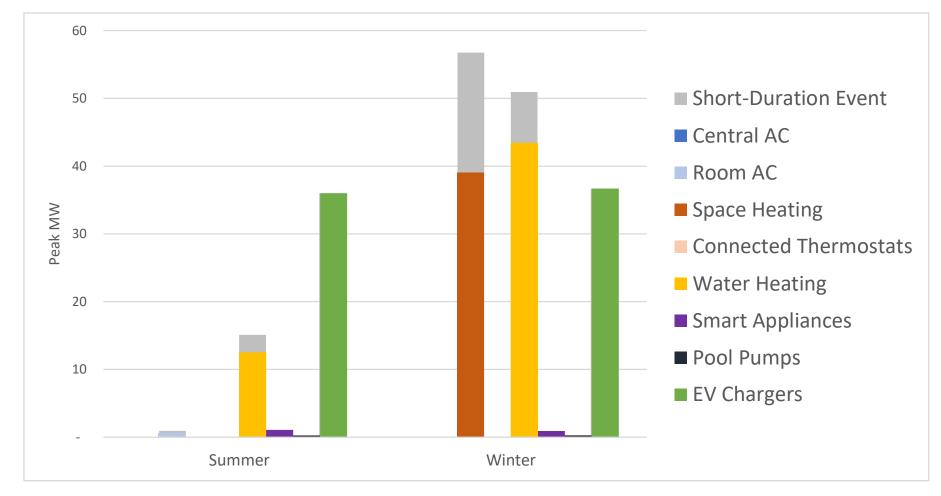




* The assumption in RMP states is that potential for central cooling and heating would be captured through switches, not connected thermostats.



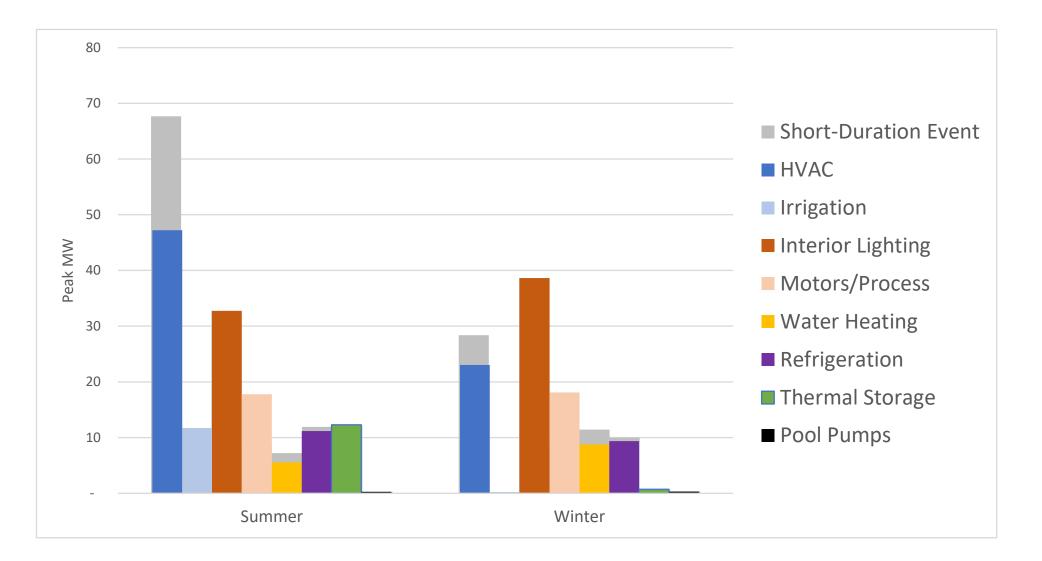
20-Year Potential: Utah Residential, Excluding Cool Keeper



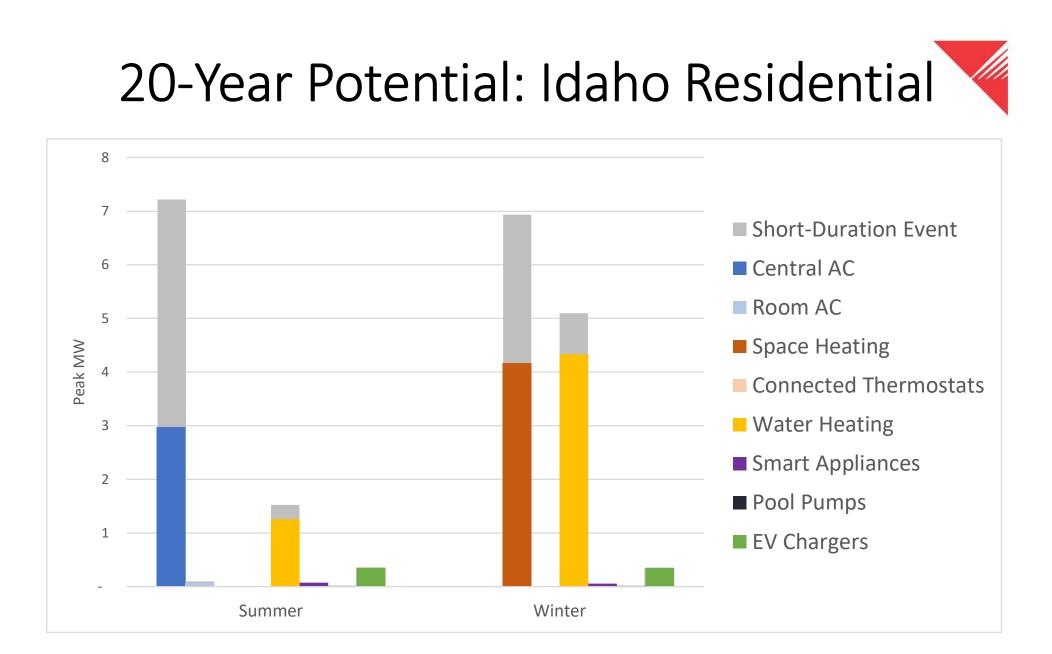
* The assumption in RMP states is that potential for central cooling and heating would be captured through switches, not connected thermostats.



20-Year Potential: Utah Non-Residential



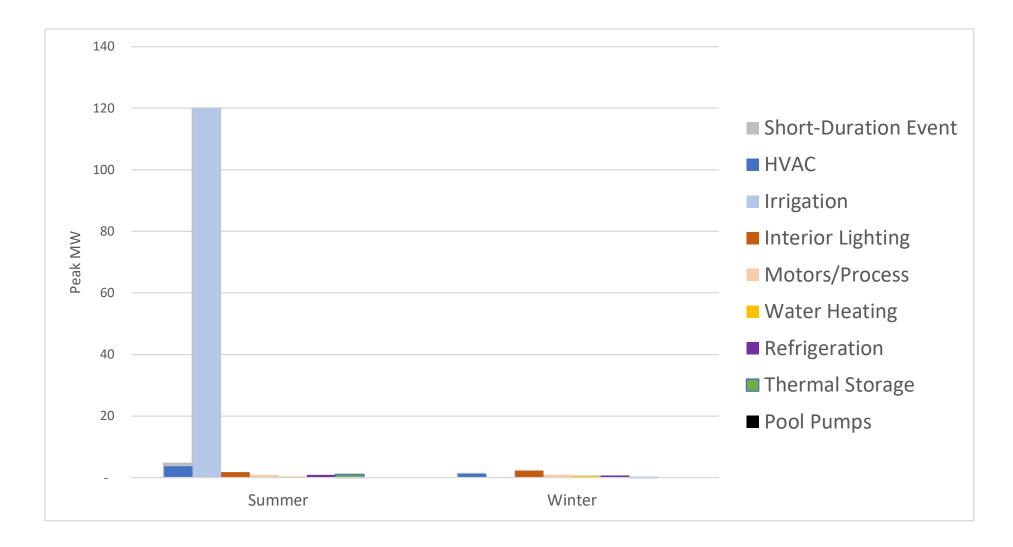




* The assumption in RMP states is that potential for central cooling and heating would be captured through switches, not connected thermostats.

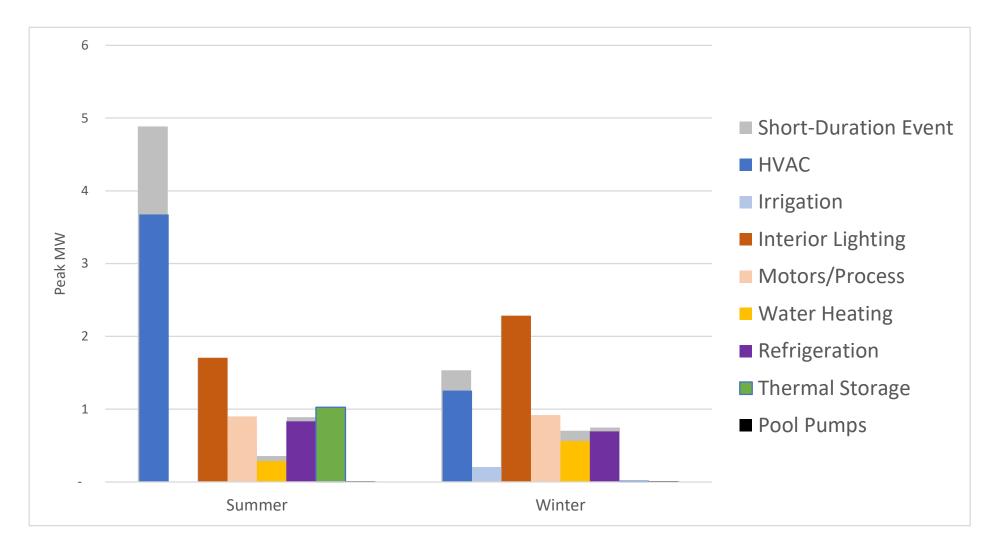


20-Year Potential: Idaho Non-Residential



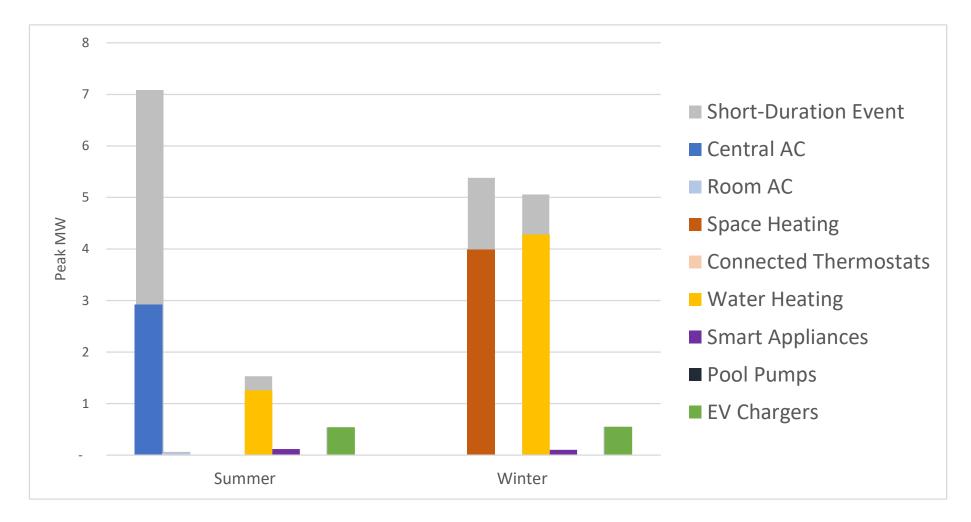


20-Year Potential: Idaho Non-Residential, Excluding Irrigation Load Control





20-Year Potential: Wyoming Residential

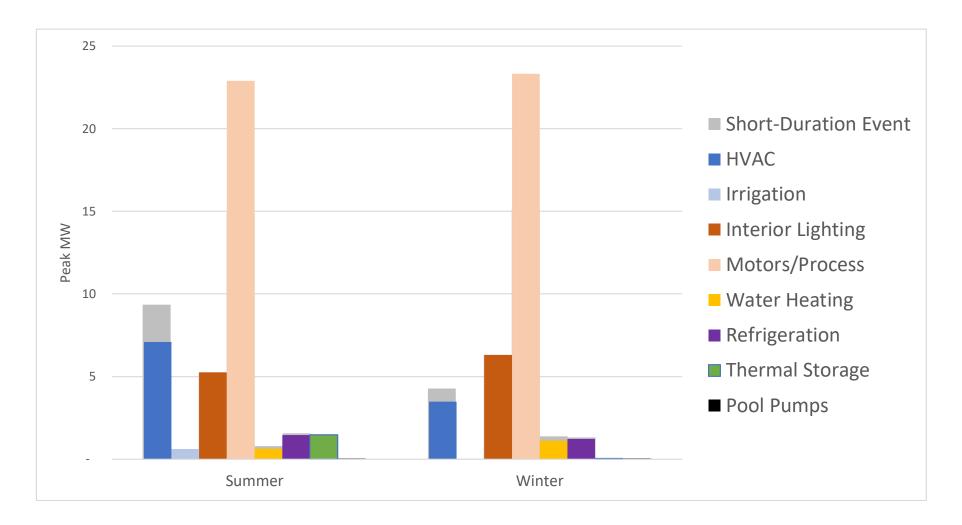


* The assumption in RMP states is that potential for central cooling and heating would be captured through switches, not connected thermostats.



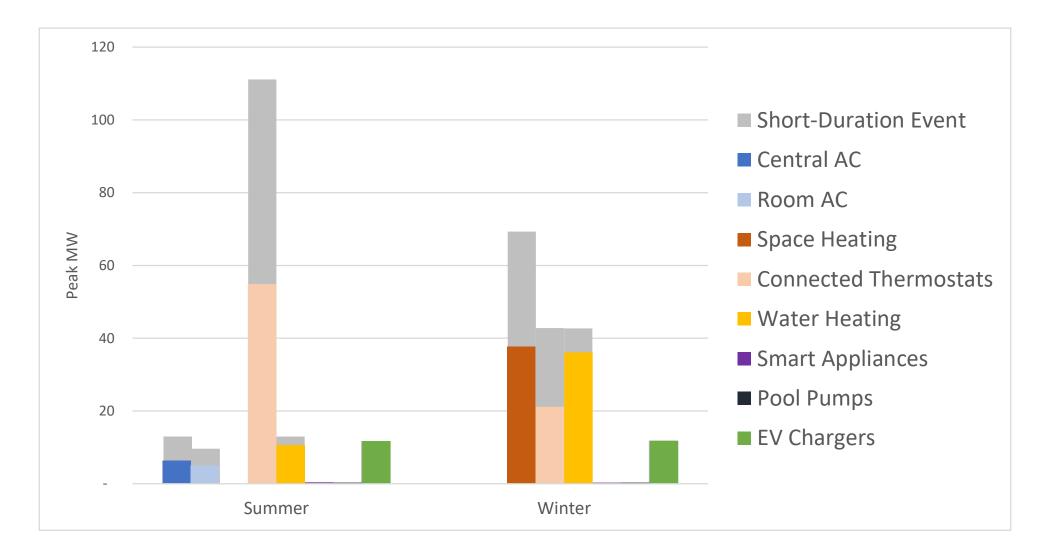


20-Year Potential: Wyoming Non-Residential



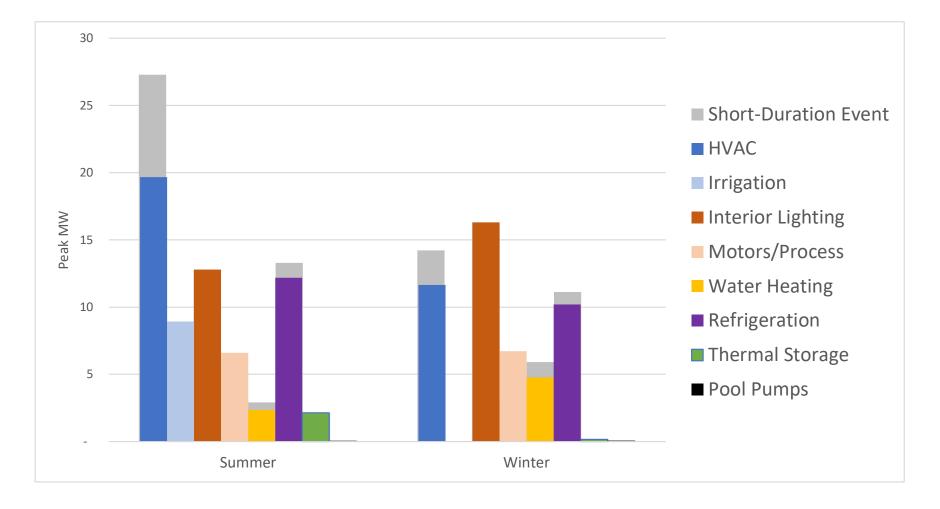


20-Year Potential: Oregon Residential



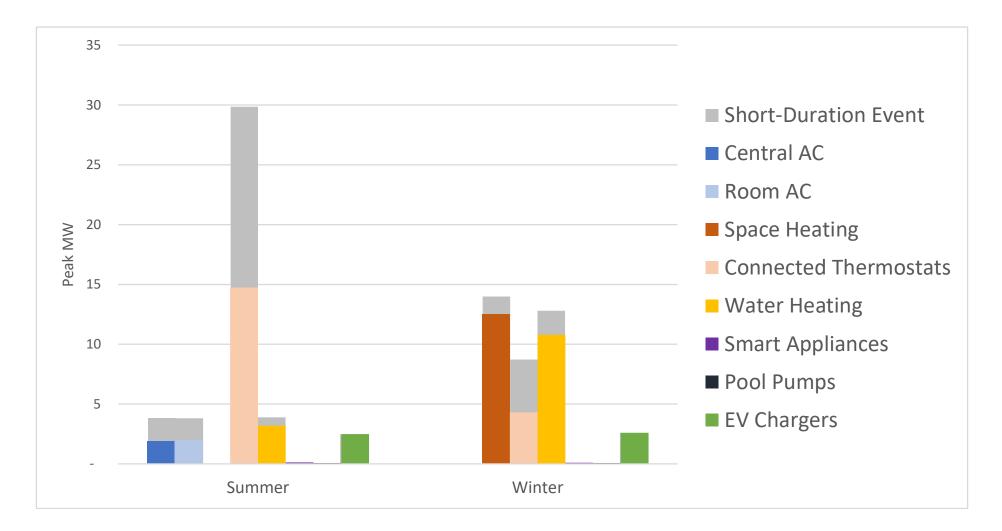


20-Year Potential: Oregon Non-Residential



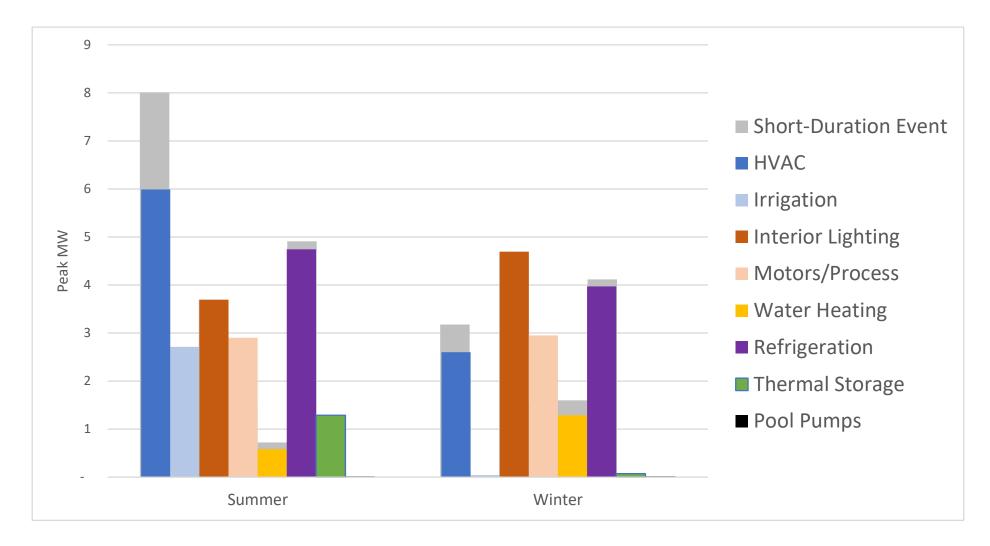


20-Year Potential: Washington Residential



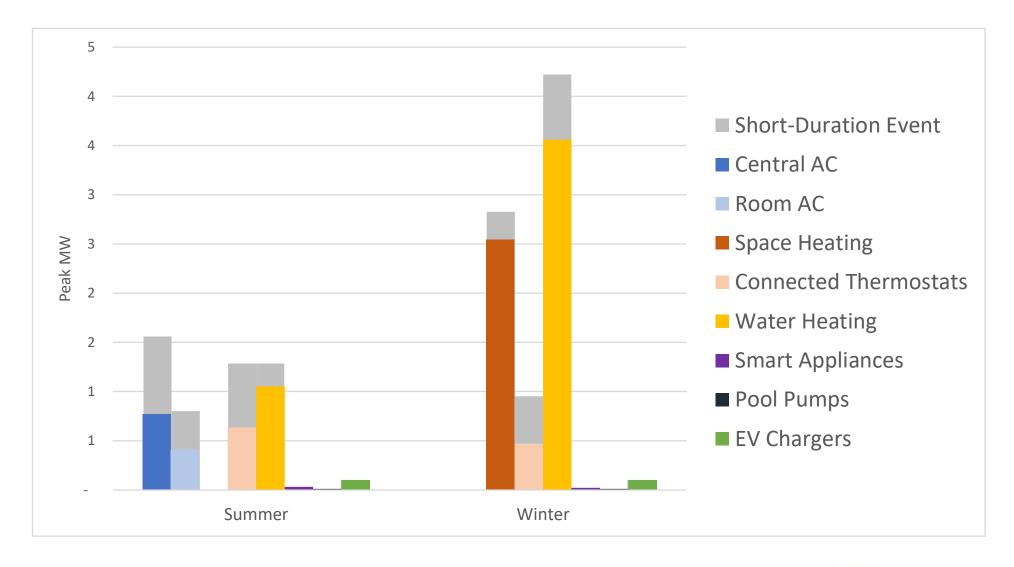


20-Year Potential: Washington Non-Residential



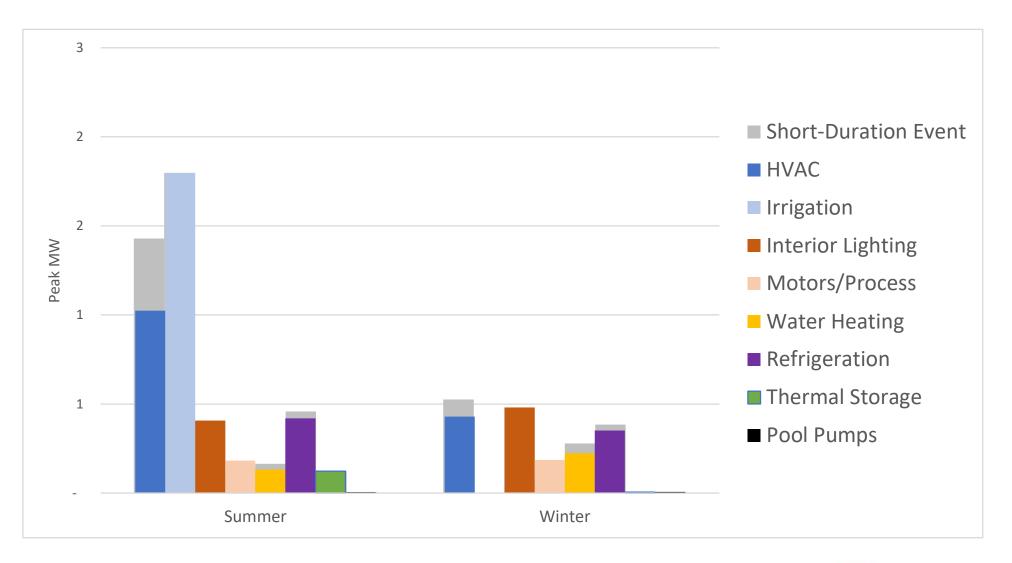


20-Year Potential: California Residentia





20-Year Potential: California Non-Residential





Demand Response RFP Update



- Oregon Order No. 20-186 related to acknowledgement of the 2019 IRP directed PacifiCorp to issue a DR RFP
- Scope for Pacific Power (OR, WA, CA)
- Conduct 1-2 meetings with non-bidding stakeholders as per OR IRP order to discuss program/pilot consideration (late Sept., Oct.)

"Working with non-bidding stakeholders to assess the DR results and whether they indicate that PacifiCorp should:

- Proceed with available cost-effective winning DR bids, or
- Move forward with a DR pilot if no cost-effective DR is yet available, or
- Move forward with both cost-effective DR and a DR pilot"
- January 2021 release, final bids evaluated with AS 2020 RFP bids spring 2021



Additional Information/ Next Steps





Additional Information



- Public Input Meeting and Workshop Presentation and Materials:
 - pacificorp.com/energy/integrated-resource-plan/public-input-process
- 2021 IRP Stakeholder Feedback Forms:
 - pacificorp.com/energy/integrated-resource-plan/comments
- IRP Email / Distribution List Contact Information:
 - IRP@PacifiCorp.com
- IRP Support and Studies CPA Draft Documents
 - pacificorp.com/energy/integrated-resource-plan/support

Next Steps



- Upcoming Public Input Meeting Dates:
 - September 17-18, 2020 Public Input Meeting
 - October 22-23, 2020 Public Input Meeting
 - December 3-4, 2020 Public Input Meeting
 - January 14-15, 2021 Public Input Meeting
 - February 25-26, 2021 Public Input Meeting

*meeting dates are subject to change